PACKAGING: Beyond the Virus

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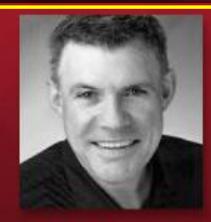




PACKAGING: Beyond the Virus



Ed Delia PCM President



Rich Palatini, Director Brand Strategy & Creative



Jamie Rosen Director, Art & Design



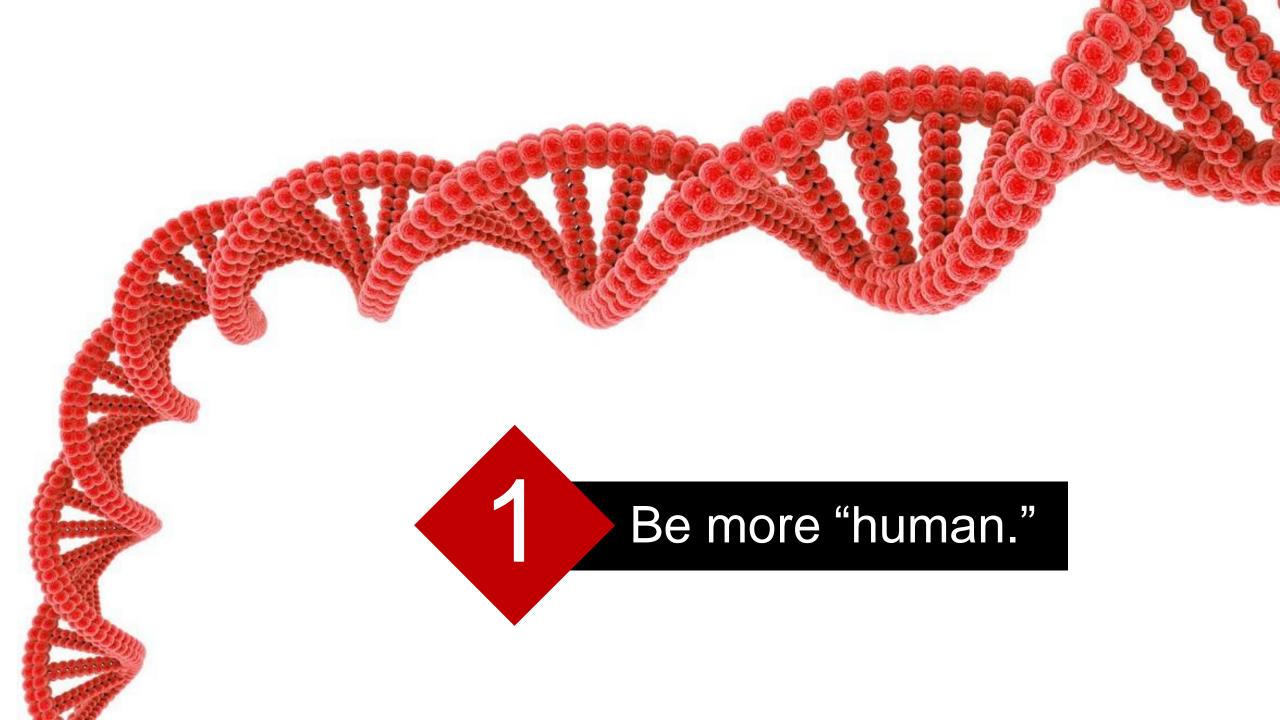
Matt Taylor, PMP, CSM Managing Director

DELIA ASSOCIATES + NJPEC

present

PACKAGING: BEYOND THE VIRUS

PART 2: BRAND



People are a brand's best ambassadors.













Help people feel good about you and your brand.







Be open. Be real. Be who you are.

Lower minimums.
Quantity discounts.
Free shipping.
Faster shipping.
Free consultations.
More virtual services.



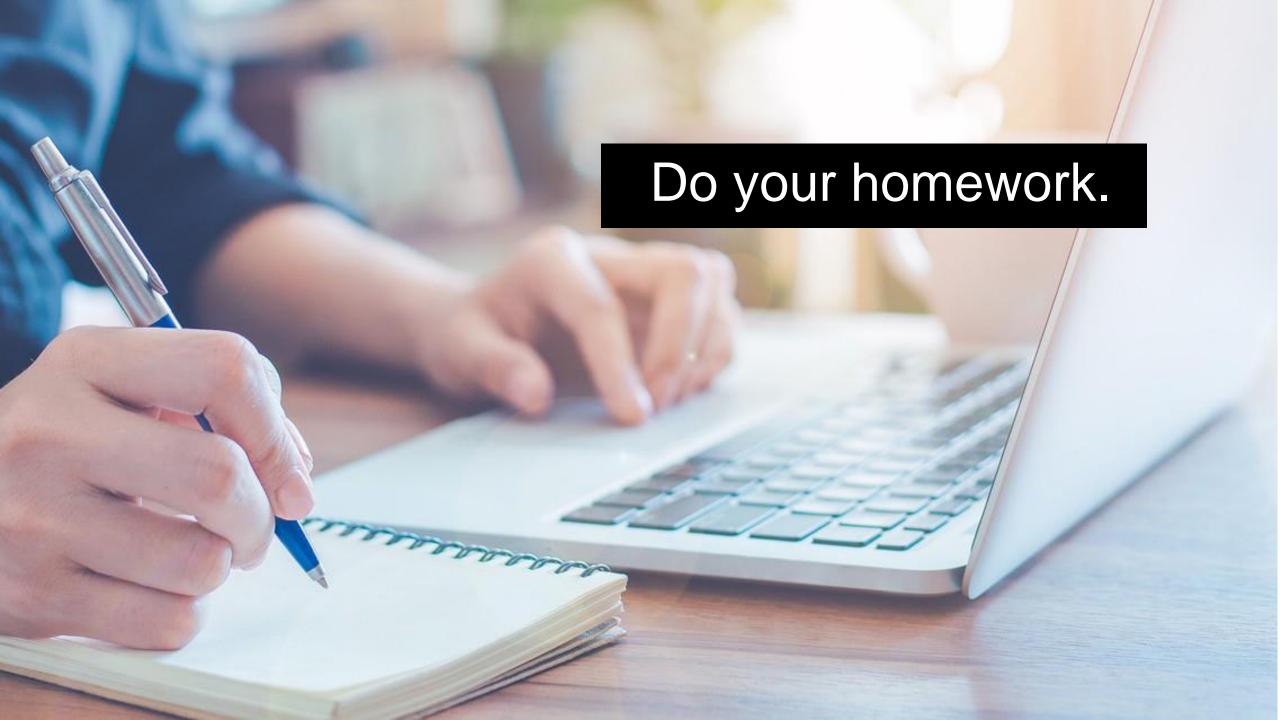






Don't sell.







What we're their plans pre-COVID?





What are their post-COVID plans?







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